

PURCHASING AGENDA ITEM

Hernando County School District

APPROVED

AGENDA #: 25-2469

School Board Approval Meeting:

July 30, 2024

Bid No. 25-805-01

**Bid Title: Physical Education/Athletic
Supplies, Clothing & Equipment**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole/Single Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract | <input type="checkbox"/> Extension of Contract | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback | <input checked="" type="checkbox"/> Responsive/Responsible Bidders | |

Bid Contract Period:

07/30/2024 through 07/29/2026

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
3

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason:

Bidders Electronically
Downloaded From
Bidnet Direct Website: 62

Bids Received:
-21-

No Bids:
-3-

Late Bids:

Rejected Bids:

☐ N/A – Bids Not
Required:

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Dustin Kupcik
District Athletic Director

Department(s): Academic Services

Recommended award: (See attached)

T/C CODE: 2501

(25-805-01 (07-30-24))

Physical Education/Athletic Supplies, Clothing & Equipment
Bid No. 25-805-01

Vendor	Percentage Discounts / Quantity Discounts Offered	Primary Products/Categories	Freight/Shipping Fees	Additional Information/Exceptions	Contact Information
Adesso Enterprises dba Now Promotions	Contact vendor for details.	Uniforms	\$150 minimum of 36 pieces		Carl Adesso 352-597-8822 info@nowpromotionsonline.com
All American Sports Corp. dba Riddell/All American (Include #141295 on ALL Purchase Orders)	Supplies: 10% Equipment: 10% Clothing:10% www.riddell.com	Manufacture and sales of athletic equipment, Supplies, apparel & reconditioning include but not limited to football, baseball, basketball, volleyball, track and wrestling.		\$150 minimum purchase	Local sales Rep.: Jackson McKaig 352-246-7287 jkmckaig@riddellsales.com
Baker's Sports, Inc. dba Baker's Sporting Goods	vary on the name brands, quantity, etc., contact Rep. for details. www.bakersports.com	Stock Uniforms/Outwear/Custom Uniforms/Headwear/Bags/Balls/Lacrosse Equipment/Sports Equipment/Shoes & Cleats/Shoulder Pads/Football Helmets/ Swimwear/ Swim Supplies /Accessories	Actual freight cost prepaid and added to invoice, contact Rep. for details	No setup charge or artwork charge. LTL Freight Truck Delivery have Freight added to invoice, estimate available. 1 Year warranty from date of purchase.	Sales rep: Blake Golden 352-562-9448 bgolden@bakerssport.com
BSN Sports, LLC (Include #24-66992 with all orders and quotes)	Online catalogs www.bsnsports.com/vault/ 10% off catalog price, contact Rep. for exceptions. www.bsnsports.com	Athletic Supplies & Equipment/Physical Education Supplies & Equipment/ Sporting Goods, Weight Room Equipment/ Bleachers/Coaching Gear	Standard FOB Destination	Minimum \$50 order. #24-66992 for quote. State "%off Bid" & "24-66992" on PO to receive catalog discount. 60 days return and replacement policy	Martin Vizcaya 800-959-1844 bsnbid@bsnsports.com Apparel/Cloth Area Sales Mgr.: Josh Corr jcorr@bsnsports.com
Game Changer Sports	Equipment: 10% Quantity Discounts: 50-100 apparel items – 10% off total. 100-200+ apparel items – 15% off total.	Shirts, shorts, socks, hoodies, tumblers, mouthguards, sunglasses, hats, bucket hats, sweatpants, bats, bat bags, sweat towels, water bottles, head bands, arm/ug sleeves, visors. Custom apparel, Sports gear & Equipment	Free Shipping	Delivery ARO: 5 days - Equipment 12 days - Clothing. Exceptions to delivery include holidays, weather delays, changes to order already placed.	Vanessa or Serena Volkes (352) 842-6295 gamechangersports2@gmail.com

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GraphixT's, Inc.	www.gpxts.com equipment: 20 -25% clothing: 20-25%	custom Hats & Uniforms		Call for more info	Randy M Johnson 352-600-9170 Tees@gpxts.com
Howies Hockey, Inc. dba Howies Athletic Tape	Supplies: 30-35% Equipment: 30-35%	Athletic Training Room Equipment/Sports Medicine Supplies			Kyle Barba 800-699-5737 kyle@howiesathletictape.com
It's Greek to Me Inc. dba Champion Teamwear	Supplies: 10% Equipment: 10% Clothing: 10% www.championteamwear.com	Multiple uniform options, practice wear, camp wear, warm-ups, coach's gear, fan wear. Screen printing, direct to garment printing, embroidery, twill, heat transfer and sublimation.	Free shipping for order over \$200 \$6.99 under \$200		Alysia Coggins 800-336-4486 Mhk-gtmbids@hanes.com
Joy Products of California, Inc. dba Coastal Enterprises	www.coastalsportswear.com 10% Volume discount available	Team Uniforms/ Various Printed Apparel/PE Uniforms/Team accessories/Locks		Shipping charge for master lock order under \$3500. Does not accept Visa card	Shayne Kollins 800-644-3900 goods@coastalsportswear.com
Looper Sports Connection	Supplies: 10-40% Equipment: 10-40% Clothing: 10-40%	Uniforms/custom uniforms/Hats/Equipment		Does not accept visa card payment	Edward Looper 352-585-3001 Loopersport@yahoo.com
MFAC, LLC (District vendor quote #25-805-01)	10% Excludes: Sales, Pits, Hurdles, Pole, Vault Poles, Crossbars, Timing systems, Cardio Equip, Weight Equipment, In-ground Equipment, Items requiring special shipping or truck shipment.	Track Field Equipment/Functional Weight Training Equipment			Jenn Lachapell 800-556-7464 mfathletic@mfathletic.com
School Health Corporation (District vendor quote #QUO000018059)	Supplies: 10% Equipment: 10% www.schoolhealth.com PE Catalog: https://online.fliphtml5.com/jsvwp/zfrp/#p=1 Sports Med Catalog: https://online.fliphtml5.com/jsvwp/yoie/#p=1	Sports/Adapted PE/Fitness/Games/Activities/Rehabilitation / Injury Prevention/Acute Care/Support	Orders over \$125: free Under \$125: \$12.95	Reference quote No. QUO000018059 when ordering to receive applicable contract pricing	Alex Lytle 866-323-5465 orders@schoolhealth.com Warranty Repairs & Replacement: Customer Care 866-323-5465 customerservice@schoolhealth.com

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S & S Worldwide (District vendor quote # 25-805-01 PE%)	Supplies: 22% Equipment: 22% of current list price at time of order placement. Not to be combined with any other offers. www.sswww.com	Athletic Supplies/PE Supplies	Items labeled F.O.B./Drop ship in catalog will be charged shipping prepaid and added to invoice	Use #25-805-01 PE % on quote request, POs or other correspondence.	Erin Hemingway 800-642-7354 bids@sswww.com Warranty Repairs & Replacement 800-642-7354 / 1-800-243- 9232 cservice@sswww.com within 10 days of delivery
The J.K. Stanley Group, LLC	Supplies: 25% Equipment: 25%	NOCSAE licensed Football Helmet Reconditioning and Recertification/ New Football Equipment Products		Rejected Helmets Replacement program available at team discounted rate. No visa card payment Warranty offered only on helmets sold by the vendor.	Jason Kradman 954-234-6680 Jkradman16@gmail.com Warranty Repairs & Replacement: Darren Cato 812-422-9066 catod@mercurysportsllc.com
The Player's Connection of Florida, LLC	Supplies: 15% Equipment: 20% Clothing: 20%	Custom embroidered & Screen-Printed Uniforms, accessories/Sports Equipment		All Sports equipment require a freight quote	Stacy Torres 954-916-1171 stacy@playersconnectionflorida.com
The Prophet Corporation dba Gopher Sports	www.gophersports.com 11% supplies/equipment/ clothing; 3% for "only from Gopher" items:	Physical Education/Sports, Athletics, Fitness & Recreation Equipment	Truck Freight 8% purchasing price		Jordan Stolp 855-500-2749 jordanstolp@gophersport.com Warranty Repairs: 1-855-899-9560 customercare@gophersport.com
Toledo Physical Education Supply, Inc. (District vendor quote # 21-805-03)	Supplies: 10% Equipment: 10% www.tpesonline.com	Basketball/Football/Volleyball/Baseball/Sof tball/Track and Field/Physical Education/ Fitness	Free shipping for orders over \$125 except items starting with OS or FT, call for quote		Dennis Metzger 1-800-225-7749 dmetzger@tpesonline.com

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Valor Athletics, Inc. dba Valor Fitness (District vendor quote HERVAL)	Equipment: 10% www.valorfitness.com	Fitness & Strength Training Equipment/Weightrooms Equipment/Football Training Equipment			Kelly McHenry 727-895-9525 ext. 4 kelly@valorfitness.com
Varsity Spirit Fashions & Supplies LLC (District vendor quote # 24-7656)	Supplies: 10% Equipment: 10% Clothing: 10% www.varsity.com	Uniforms/Apparel/Accessories/Supplies/Cheer, dance drill pep equipment			Hayley Leonard 813-335-2894 hleonard@varsity.com
WYNNPRO, LLC dba Promaxima Manufacturing	Supplies: 10-35% Equipment: 10-35% www.promaxima.com	Commercial Grade Fitness Equipment/Athletic Flooring		Warranty repairs/replacement: 713-667-9606 ext200 service@promaxima.com	Sales Rep.: David Shields 713-703-9953 dshields@promaxima.com Order@promaxima.com

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Bid No. 25-805-01

Uniforms & Clothing

Vendor	Sports	Manufacturer's Offered	Discounts	Additional Information (related to clothing/uniform orders)
Adesso Enterprises dba Now Promotions	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	Contact for pricing	36 piece minimum
All American Sports Corp. dba Riddell/All American	Baseball/Basketball/ Cross Country/Football/Lacrosse/ Softball/ Track & Field/Volleyball/Wrestling	Riddell	Contact local sales Rep.	
Baker's Sports INC. dba Baker's Sporting Goods	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Various	Contact sales rep for details	Contact reps for all additional discount availability
BSN Sports LLC	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Various, see catalog. www.bsnsports.com/vault/	20-35% clothing 10-35% team discount (<i>except cheerleading</i>)	
Game Changer Sports	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Game Changer Sports	50-100 items – 10% off 100-200 + items 15% off	No deadline to order. Sizes 3T to 5X, Male & Female Clothing & Custom Apparel
GraphixT's, Inc.	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	20-25% off retail	
It's Greek to Me Inc. dba Champion Teamwear	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	champion		

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Joy Products of California, INC. Dba Coastal Enterprises	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	Depends on quantity and complexity of design	
Looper Sports Connection	Baseball/Basketball/ Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	Contact vendor for pricing	
The Player's Connection of Florida, LLC	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Various	15-20%	
Varsity Spirit Fashions & Supplies LLC	Cheerleading			Catalogs available upon request. Contact local representative for pricing.